Economic Impact on the Region and the Commonwealth
An integrated network touching more than **2 million** lives each year.

- **8,000** Square Miles
- **5** Primary Markets with service in 2 others
- **12,000** Employees
Market Economic Impact Definitions

Direct Economic Impact: Operating expenses incurred by Riverside in the normal course of business. These categories include purchase of goods and services from local vendors, payroll and fringe benefits to employees, capital costs for renovation and equipment, and utility costs.

Community Benefit: Includes costs for training health care professionals, cash donations to community organizations, in-kind donations, and support for community charitable events.

Uncompensated Care: Includes cost of care to patients who qualify for financial assistance and receive emergency and medically necessary services from Riverside Health System. Additionally, this includes services provided to individuals who are insured but do not have the means to pay. Riverside is a not-for-profit organization dedicated to providing excellent care to all citizens, without regard for ability to pay.

Taxes: Includes all paid taxes.

Not Included: The unreimbursed costs of services to individuals covered by the Medicaid program, estimated at $13 million. This is a result of Medicaid reimbursement rates not covering the full cost of care.
Riverside Economic Impact

Total RHS Employees* 12,039

1,519 outside of 5 market areas

$769,961,760 Direct Economic Impact

$242,899,918 Uncompensated Care

$4,946,824 Community Benefit

$7,500,328 Taxes

$1,025,308,830 Riverside’s Total Economic Impact for 2017

*Based on home ZIP of all RHS employees
In addition to providing exceptional health services to all of our patients and residents, Riverside Health System is an economic engine that contributes to the overall quality of life in the communities we serve.

A recent study reinforces the range of economic activities in which Riverside is engaged:

- Employing over 12,000 team members
- Purchasing goods and services as part of its regular operating expenses
- Investing in new facilities and technologies
- Recruiting specialty providers to the region
- Paying taxes to localities
- Providing charity care and a variety of other community benefits

In total, Riverside Health System delivered in excess of $1 billion of economic impact in 2017. In this report you will find Riverside Health System’s total economic impact and the range of services provided in each of the communities Riverside serves.

We are delighted to be an integral part of your community—and we remain steadfast in our commitment to improve the lives of our patients and residents by providing quality health care and fulfilling our mission of caring for others as we would care for those we love.

Mark Duncan
Director of Government Relations
Riverside Health System
Economic Impact: Eastern Shore Market


- Direct Economic Impact: $46,856,121
- Uncompensated Care: $22,563,100
- Community Benefit: $77,623
- Taxes: $58,482

RHS Employees* who live on the Eastern Shore: 764

*Based on home ZIP of all RHS employees

$69,555,326

Hampton
Poquoson
York County
Norfolk
Suffolk
30
5
360
360
200
Tappahannock
Callao
Kilmarnock
17
17
50
13
13
17
60
60
464
64
664
17
17
17
60
258
264
69
69
14
As the sole obstetrical program on the Eastern Shore of Virginia, Riverside Shore Memorial Hospital provides a critical service to the citizens of Accomack and Northampton Counties, delivering over 400 infants annually.
Economic Impact: Middle Peninsula Market

Riverside’s Total Economic Impact on the Middle Peninsula Market (2017)

$86,874,707

$64,497,326
Direct Economic Impact

$144,145
Community Benefit

$21,967,464
Uncompensated Care

$265,772
Taxes

*Based on home ZIP of all RHS employees

RHS Employees* who live on the Middle Peninsula 1,446
Riverside Walter Reed Hospital, which serves as a Primary Stroke Center, a certified Chest Pain Center and a Breast Imaging Center of Excellence, is investing over $55 million to expand its Emergency Services, Surgery Center and private Inpatient Service to strengthen its delivery of quality care to the residents of the Middle Peninsula.
Economic Impact: Northern Neck Market

Riverside’s Total Economic Impact on the Northern Neck Market (2017)

$48,970,866

RHS Employees* who live on the Northern Neck

615

*Based on home ZIP of all RHS employees

$29,259,584
Direct Economic Impact

$19,430,032
Uncompensated Care

$110,894
Community Benefit

$170,356
Taxes

$48,970,866
Riverside’s Total Economic Impact on the Northern Neck Market (2017)
Riverside and its Medical Group of health care professionals provide a range of community outreach, including health screenings and health fairs, to serve the medical needs of the residents of the Northern Neck.
Economic Impact: Peninsula Market

RHS Employees* who live on the Peninsula 6,518

$372,399,354 Direct Economic Impact

$166,874,168 Uncompensated Care

$4,503,842 Community Benefit

$5,258,755 Taxes

$549,036,119 Riverside’s Total Economic Impact on the Peninsula Market (2017)

*Based on home ZIP of all RHS employees
Riverside Regional Medical Center serves as the region’s only accredited Trauma Center, where physicians specially trained in emergency and trauma medicine deliver lifesaving care for critically ill and injured patients 24 hours a day, seven days a week, 365 days a year.
Economic Impact: Williamsburg Market

RHS Employees* who live in the Williamsburg Region

1,177

$118,206,976
Riverside’s Total Economic Impact on the Williamsburg Market (2017)

$104,461,847
Direct Economic Impact

$12,065,154
Uncompensated Care

$110,320
Community Benefit

$1,569,655
Taxes

*Based on home ZIP of all RHS employees
Riverside Doctors’ Hospital Williamsburg was one of six hospitals to receive national recognition for providing outstanding quality of care.

**Acute Care & Related Facilities**

1. Acute Care Hospital
2. Diagnostic and Surgery Centers
1. Cancer Center

**Riverside Medical Group**

20. Practices
90. Providers
17. Specialties
1. Urgent Care Facility (M.D. Express)

**Lifelong Health**

1. Continuing Care Retirement Community
1. Center for Excellence in Aging and Lifelong Health
+ Home Health and Hospice
Riverside Facilities by Regional Markets

**Eastern Shore**

### Acute Care Facilities
- Riverside Shore Cancer Center
- Riverside Shore Memorial Hospital

### Riverside Medical Group
- Riverside Cape Charles Medical Center
- Riverside Eastern Shore Family Medicine
- Riverside Eastern Shore Physicians and Surgeons
- Riverside Gastroenterology Specialists
- Riverside OB / GYN Specialists
- Riverside Orthopedic Specialists
- Riverside Peninsula Cancer Institute – Shore
- Riverside Radiation Oncology Specialists
- Riverside Shore Medical Center at Metompkin
- Riverside Surgical Specialists
- Riverside White Stone Family Practice – Tangier Island

### Lifelong Health
- Post-acute care including home health and hospice

**Middle Peninsula**

### Acute Care Facilities
- Riverside Middle Peninsula Cancer Center
- Riverside Walter Reed Hospital

### Riverside Medical Group
- Hampton Roads Eye Associates – Gloucester
- M.D. Express – Gloucester
- Riverside Cardiology Specialists – Gloucester
- Riverside Ear, Nose & Throat Physicians & Surgeons
- Riverside Fishing Bay Family Practice
- Riverside Gastroenterology Specialists – Gloucester
- Riverside Hayes Medical Center
- Riverside Internal Medicine Associates of Gloucester
- Riverside Mathews Medical Center
- Riverside Neurology & Sleep Specialists
- Riverside Orthopedic Specialists – Gloucester
- Riverside Pain Management & Rehabilitation Specialists
- Riverside Partners in Women’s Health – Gloucester
- Riverside Peninsula Cancer Institute – Gloucester
- Riverside Radiation Oncology Specialists – Gloucester
- Riverside Renal Specialists – Gloucester
- Riverside Surgical Specialists – Gloucester
- Riverside Urology Specialists – Gloucester
- Riverside Vascular Specialists – Gloucester
- Riverside White Stone Family Practice

### Lifelong Health
- Post-acute care including home health and hospice
- Riverside Convalescent Center – Mathews
- Riverside Convalescent Center – Saluda
- Riverside Convalescent Center – West Point
• Riverside Wellness & Fitness Center – Middle Peninsula
• Sanders Retirement Village

Northern Neck

Acute Care Facilities
• Riverside Tappahannock Hospital

Riverside Medical Group
• Riverside Callao Medical Arts
• Riverside King William Medical Center
• Riverside Warsaw Medical Arts

Located on Riverside Tappahannock Hospital campus
• M.D. Express – Tappahannock
• Northern Neck Bone & Joint Center
• Riverside Gastroenterology Specialists – Tappahannock
• Riverside Pain Management Specialists
• Riverside Surgical Specialists – Tappahannock
• Riverside Tappahannock Family Practice
• Riverside Tappahannock Urological Center

Lifelong Health
• Post-acute care including home health and hospice
• The Orchard, A Riverside Healthy Living Community

Peninsula

Acute Care & Related Facilities
• Chesapeake Regional, Riverside and University of Virginia Radiosurgery Center
• Hampton Roads Specialty Hospital
• Riverside Behavioral Health Center
• Riverside College of Health Careers
• Riverside Diagnostic & Breast Imaging Centers
• Riverside Hampton Surgery Center
• Riverside Peninsula Surgery Center
• Riverside Regional Medical Center
• Riverside Rehabilitation Institute

Riverside Medical Group
• Hampton Roads Eye Associates – Hampton
• Hampton Roads Eye Associates – Hidenwood
• Hampton Roads Eye Associates – Oyster Point
• M.D. Express – Hampton
• M.D. Express – Newport News
• M.D. Express – Yorktown
• Riverside Bruton Avenue Family Practice
• Riverside Cardiology Specialists – Hampton, Newport News, Port Warwick
• Riverside Center for Internal & Family Medicine
• Riverside Commonwealth Family Practice
• Riverside Eagle Harbor Primary Care
• Riverside Ear, Nose & Throat Physicians & Surgeons
- Riverside Elizabeth Lakes Family Practice
- Riverside Endocrinology & Diabetes Specialists
  – Newport News
- Riverside Family Medicine Residency Program
  – Brentwood
- Riverside Gastroenterology Specialists – Newport News
- Riverside Hampton Roads Neurosurgical & Spine Specialists
- Riverside Infectious Disease Specialists
- Riverside Internal Medicine of Denbigh
- Riverside Mercury West Medical Center
- Riverside Neurology Specialists
- Riverside Neurovascular Specialists
- Riverside OB / GYN Residency – Brentwood
- Riverside Orthopedic Specialists – Hampton, Newport News
- Riverside Pain Medicine & Rehabilitation Specialists
- Riverside Partners in Women’s Health – Oncology, Oyster Point, Warwick
- Riverside Patriot Primary Care
- Riverside Pediatric Center – Brentwood
- Riverside Peninsula Cancer Institute – Newport News
- Riverside Plastic & Reconstructive Surgery Specialists
- Riverside Primary Care Hidenwood
- Riverside Primary Care Kiln Creek
- Riverside Pulmonary & Sleep Specialists
- Riverside Radiation Oncology Specialists – Newport News
- Riverside Renal Medicine Specialists – Newport News
- Riverside Rheumatology Specialists
- Riverside Surgical Specialists – Newport News
- Riverside Thoracic & Cardiovascular Surgery Specialists
- Riverside Urology Specialists – Newport News
- Riverside Vascular Specialists

**Lifelong Health**
- Riverside Convalescent Center – Hampton
- Riverside Healthy Living Community – Smithfield
- Riverside Home Health
- Riverside Hospice
- Riverside Wellness & Fitness Center – Peninsula
- The Gardens at Warwick Forest
- Warwick Forest Retirement Community

**Williamsburg**

**Acute Care & Related Facilities**
- Riverside Doctors’ Hospital Williamsburg
- Riverside Doctors’ Surgery Center
- Riverside Radiation Oncology Specialists – Williamsburg
- Williamsburg Radiation Therapy Center

**Riverside Medical Group**
- Hampton Roads Eye Associates – Williamsburg
- M.D. Express – Williamsburg
• Riverside Cardiology Specialists – Williamsburg
• Riverside Ear, Nose & Throat Physicians & Surgeons
• Riverside Endocrinology & Diabetes Specialists – Williamsburg
• Riverside Gastroenterology Specialists – Williamsburg
• Riverside Hampton Roads Neurosurgical & Spine Specialists
• Riverside Norge Internal Medicine & Pediatrics
• Riverside Orthopedic Specialists – Williamsburg
• Riverside Pain Management Specialists
• Riverside Partners in Women’s Health – Williamsburg
• Riverside Peninsula Cancer Institute – Williamsburg
• Riverside Primary Care Center – Williamsburg
• Riverside Surgical Specialists – Williamsburg
• Riverside Urology Specialists – Williamsburg
• Riverside Vascular Specialists
• Riverside Williamsburg Family Medicine

Lifelong Health
• Patriots Colony at Williamsburg
• Riverside Center for Excellence in Aging and Lifelong Health
• Riverside Primary Care at Williamsburg Landing

Additional Economic Impact

Riverside has additional facilities outside of the five main market areas, including Medical Oncology offices on the Southside and PACE facilities in Richmond and Charlottesville.

An additional 1,519 RHS employees live outside of the main five markets.

Riverside Medical Group
• Cancer Specialists of Tidewater – Chesapeake
• Cancer Specialists of Tidewater – Suffolk
• Cancer Specialists of Tidewater – Virginia Beach

Lifelong Health
• PACE Blue Ridge
• PACE MacTavish

This brought an additional $152,664,836 direct economic impact to the Commonwealth of Virginia in 2017.

Lifelong Health
• PACE Blue Ridge
• PACE MacTavish

This brought an additional $152,664,836 direct economic impact to the Commonwealth of Virginia in 2017.
“Caring for others as we would care for those we love”

Serving coastal Virginia since 1915

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