



# Economic IMPACT



RIVERSIDE

Health System

on the Region and  
the Commonwealth



An integrated network touching more than  
**2 million** lives each year.

**8,000** Square Miles

**5** Primary Markets  
with service in 2 others

**12,000** Employees



# Market Economic Impact Definitions



**Direct Economic Impact:** Operating expenses incurred by Riverside in the normal course of business. These categories include purchase of goods and services from local vendors, payroll and fringe benefits to employees, capital costs for renovation and equipment, and utility costs.



**Community Benefit:** Includes costs for training health care professionals, cash donations to community organizations, in-kind donations, and support for community charitable events.



**Uncompensated Care:** Includes cost of care to patients who qualify for financial assistance and receive emergency and medically necessary services from Riverside Health System. Additionally, this includes services provided to individuals who are insured but do not have the means to pay. Riverside is a not-for-profit organization dedicated to providing excellent care to all citizens, without regard for ability to pay.

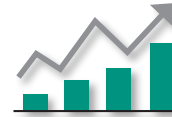
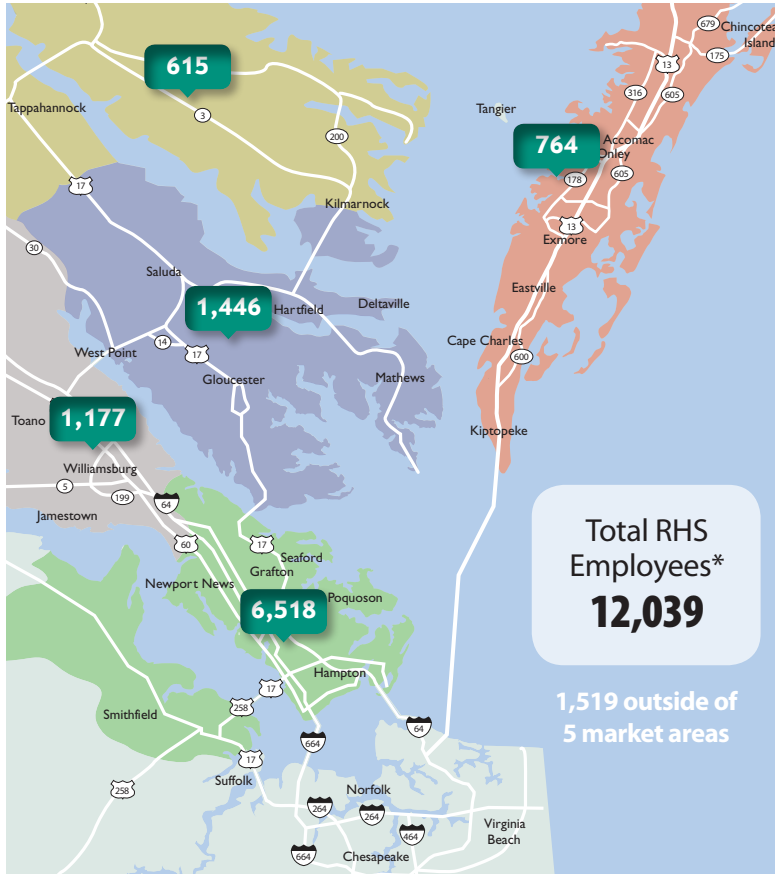


**Taxes:** Includes all paid taxes.

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**Not Included:** The unreimbursed costs of services to individuals covered by the Medicaid program, estimated at \$13 million. This is a result of Medicaid reimbursement rates not covering the full cost of care.

# Riverside Economic Impact



**\$769,961,760**  
Direct Economic Impact



**\$242,899,918**  
Uncompensated Care



**\$4,946,824**  
Community Benefit



**\$7,500,328**  
Taxes

**\$1,025,308,830**

Riverside's Total Economic Impact  
for 2017

\*Based on home ZIP of all RHS employees

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In addition to providing exceptional health services to all of our patients and residents, Riverside Health System is an economic engine that contributes to the overall quality of life in the communities we serve.

**A recent study reinforces the range of economic activities in which Riverside is engaged:**

- Employing over 12,000 team members
- Purchasing goods and services as part of its regular operating expenses
- Investing in new facilities and technologies
- Recruiting specialty providers to the region
- Paying taxes to localities
- Providing charity care and a variety of other community benefits

In total, Riverside Health System delivered in excess of \$1 billion of economic impact in 2017. In this report you will find Riverside Health System's total economic impact and the range of services provided in each of the communities Riverside serves.

We are delighted to be an integral part of your community—and we remain steadfast in our commitment to improve the lives of our patients and residents by providing quality health care and fulfilling our mission of **caring for others as we would care for those we love.**

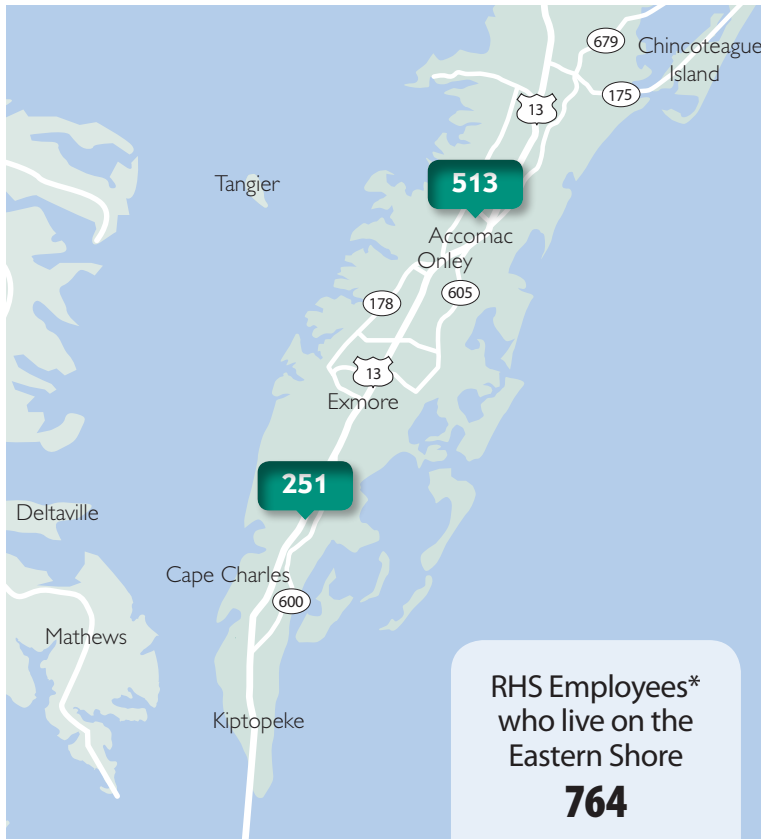


**Mark Duncan**

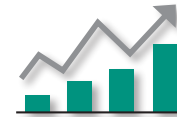
*Director of Government Relations  
Riverside Health System*



# Economic Impact: Eastern Shore Market



\*Based on home ZIP of all RHS employees



**\$46,856,121**  
Direct Economic Impact



**\$22,563,100**  
Uncompensated Care



**\$77,623**  
Community Benefit



**\$58,482**  
Taxes

**\$69,555,326**

Riverside's Total Economic Impact  
on the Eastern Shore Market (2017)



As the sole obstetrical program on the Eastern Shore of Virginia, **Riverside Shore Memorial Hospital** provides a critical service to the citizens of Accomack and Northampton Counties, delivering **over 400** infants annually.



### Acute Care & Related Facilities

- 1** Acute Care Hospital
- 1** Cancer Center



### Riverside Medical Group

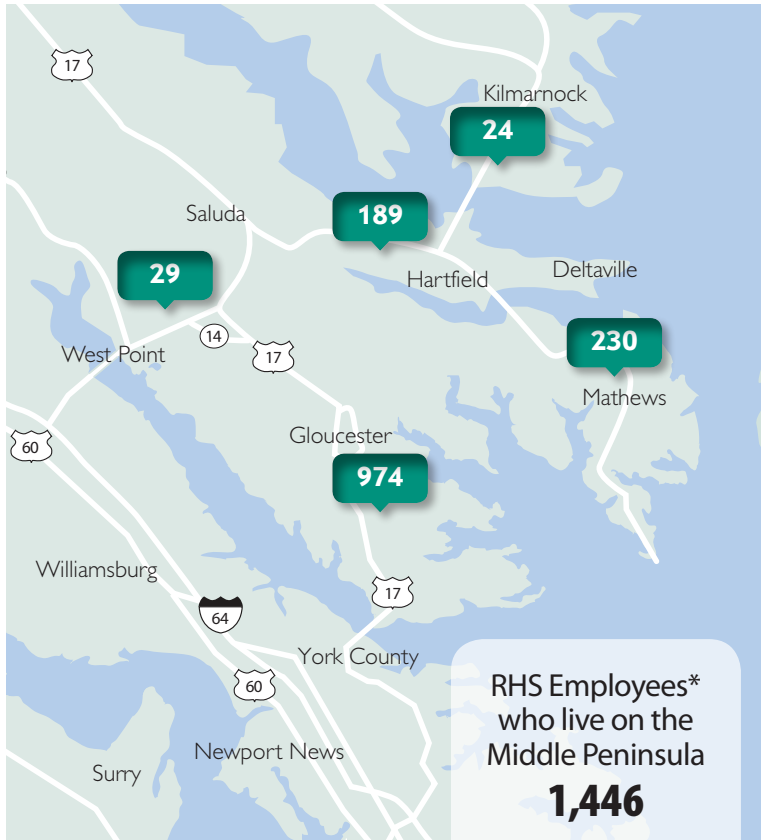
- 12** Practices
- 44** Providers
- 9** Specialties



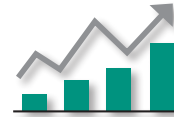
### Lifelong Health

Home Health and Hospice

# Economic Impact: Middle Peninsula Market



\*Based on home ZIP of all RHS employees



**\$64,497,326**  
Direct Economic Impact



**\$21,967,464**  
Uncompensated Care



**\$144,145**  
Community Benefit



**\$265,772**  
Taxes

**\$86,874,707**

Riverside's Total Economic Impact  
on the Middle Peninsula Market (2017)



**Riverside Walter Reed Hospital**, which serves as a **Primary Stroke Center**, a certified **Chest Pain Center** and a **Breast Imaging Center of Excellence**, is investing over \$55 million to expand its Emergency Services, Surgery Center and private Inpatient Service to strengthen its delivery of quality care to the residents of the Middle Peninsula.



### Acute Care & Related Facilities

- 1** Acute Care Hospital
- 1** Cancer Center



### Riverside Medical Group

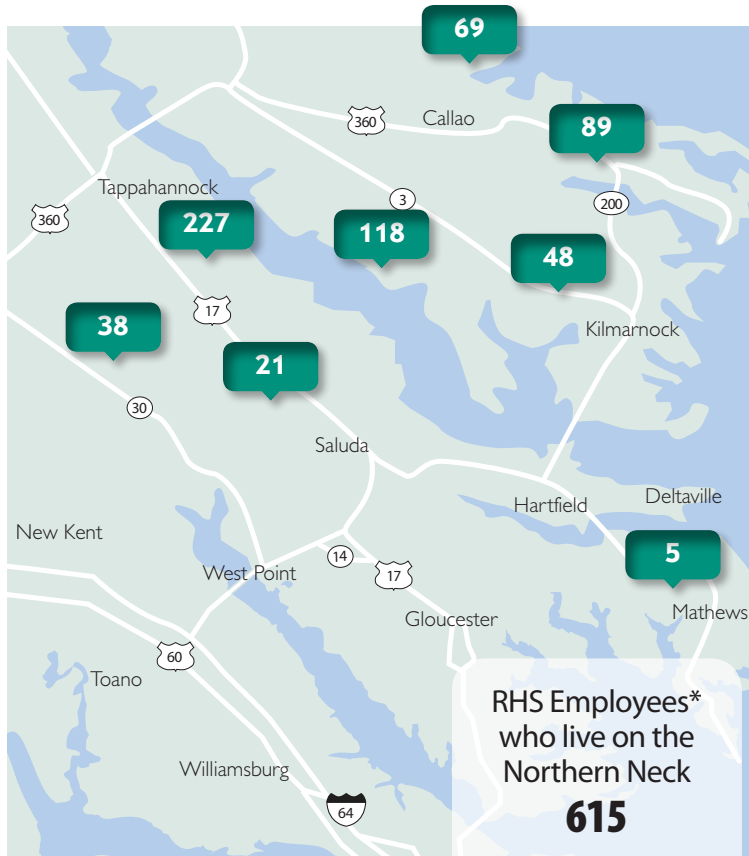
- 23** Practices
- 90** Providers
- 14** Specialties
- 1** Urgent Care Facility (M.D. Express)



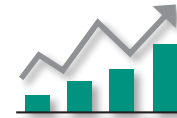
### Lifelong Health

- 3** Convalescent Centers
- 1** Continuing Care Retirement Community
- 1** Wellness and Fitness Center
- +** Home Health and Hospice

# Economic Impact: Northern Neck Market



\*Based on home ZIP of all RHS employees



**\$29,259,584**  
Direct Economic Impact



**\$19,430,032**  
Uncompensated Care



**\$110,894**  
Community Benefit



**\$170,356**  
Taxes

**\$48,970,866**

Riverside's Total Economic Impact  
on the Northern Neck Market (2017)



Riverside and its Medical Group of health care professionals provide a range of **community outreach**, including **health screenings** and **health fairs**, to serve the medical needs of the residents of the **Northern Neck**.



### Acute Care & Related Facilities

- 1** Acute Care Hospital



### Riverside Medical Group

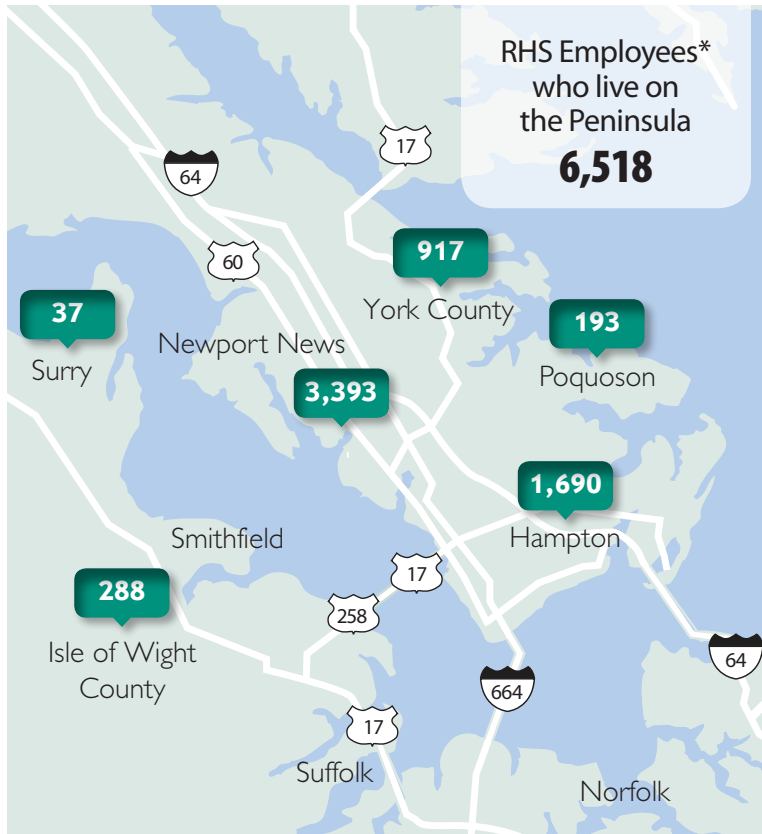
- 15** Practices
- 41** Providers
- 7** Specialties
- 1** Urgent Care Facility (M.D. Express)



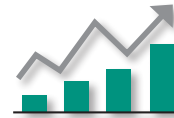
### Lifelong Health

- 1** Assisted Living Facility
- +** Home Health and Hospice

# Economic Impact: Peninsula Market



\*Based on home ZIP of all RHS employees



**\$372,399,354**  
Direct Economic Impact



**\$166,874,168**  
Uncompensated Care



**\$4,503,842**  
Community Benefit



**\$5,258,755**  
Taxes

**\$549,036,119**

Riverside's Total Economic Impact  
on the Peninsula Market (2017)



**Riverside Regional Medical Center** serves as the **region's only accredited Trauma Center**, where physicians specially trained in emergency and trauma medicine deliver lifesaving care for critically ill and injured patients 24 hours a day, seven days a week, 365 days a year.



### Acute Care & Related Facilities

- 1** Acute Care Hospital
- 3** Specialty Hospitals
- 5** Diagnostic and Surgery Centers
- 1** Cancer Center



### Riverside Medical Group

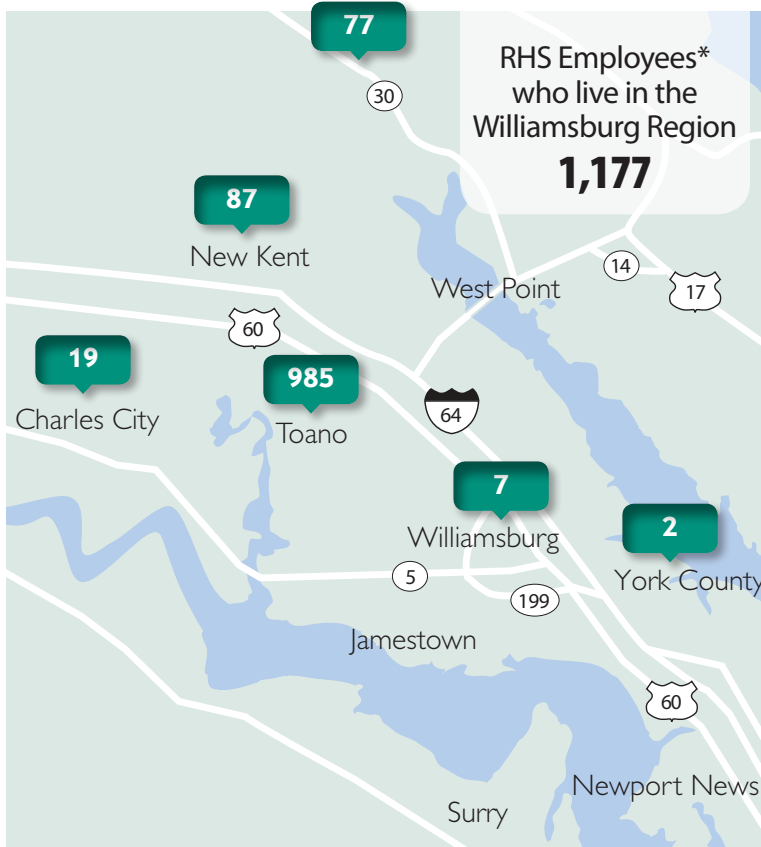
- 48** Practices
- 372** Providers
- 24** Specialties
- 3** Urgent Care Facilities (M.D. Express)



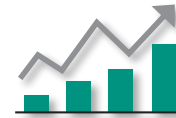
### Lifelong Health

- 1** Assisted Living Facility
- 1** Convalescent Center
- 1** Continuing Care Retirement Community
- 1** Wellness and Fitness Center
- +** Home Health and Hospice

# Economic Impact: Williamsburg Market



\*Based on home ZIP of all RHS employees



**\$104,461,847**  
Direct Economic Impact



**\$12,065,154**  
Uncompensated Care



**\$110,320**  
Community Benefit



**\$1,569,655**  
Taxes

**\$118,206,976**

Riverside's Total Economic Impact on the Williamsburg Market (2017)

**Riverside Doctors' Hospital Williamsburg**  
was one of six hospitals to receive  
**national recognition** for providing  
**outstanding quality of care.**



### Acute Care & Related Facilities

- 1** Acute Care Hospital
- 2** Diagnostic and Surgery Centers
- 1** Cancer Center



### Riverside Medical Group

- 20** Practices
- 90** Providers
- 17** Specialties
- 1** Urgent Care Facility (M.D. Express)



### Lifelong Health

- 1** Continuing Care Retirement Community
- 1** Center for Excellence in Aging and Lifelong Health
- +** Home Health and Hospice

# Riverside Facilities by Regional Markets

## Eastern Shore

### Acute Care Facilities

- Riverside Shore Cancer Center
- Riverside Shore Memorial Hospital

### Riverside Medical Group

- Riverside Cape Charles Medical Center
- Riverside Eastern Shore Family Medicine
- Riverside Eastern Shore Physicians and Surgeons
- Riverside Gastroenterology Specialists
- Riverside OB / GYN Specialists
- Riverside Orthopedic Specialists
- Riverside Peninsula Cancer Institute – Shore
- Riverside Radiation Oncology Specialists
- Riverside Shore Medical Center at Metompkin
- Riverside Surgical Specialists
- Riverside White Stone Family Practice – Tangier Island

### Lifelong Health

- Post-acute care including home health and hospice

## Middle Peninsula

### Acute Care Facilities

- Riverside Middle Peninsula Cancer Center
- Riverside Walter Reed Hospital

### Riverside Medical Group

- Hampton Roads Eye Associates – Gloucester
- M.D. Express – Gloucester
- Riverside Cardiology Specialists – Gloucester
- Riverside Ear, Nose & Throat Physicians & Surgeons
- Riverside Fishing Bay Family Practice
- Riverside Gastroenterology Specialists – Gloucester
- Riverside Hayes Medical Center
- Riverside Internal Medicine Associates of Gloucester
- Riverside Mathews Medical Center
- Riverside Neurology & Sleep Specialists
- Riverside Orthopedic Specialists – Gloucester
- Riverside Pain Management & Rehabilitation Specialists
- Riverside Partners in Women’s Health – Gloucester
- Riverside Peninsula Cancer Institute – Gloucester
- Riverside Radiation Oncology Specialists – Gloucester
- Riverside Renal Specialists – Gloucester
- Riverside Surgical Specialists – Gloucester
- Riverside Urology Specialists – Gloucester
- Riverside Vascular Specialists – Gloucester
- Riverside White Stone Family Practice

### Lifelong Health

- Post-acute care including home health and hospice
- Riverside Convalescent Center – Mathews
- Riverside Convalescent Center – Saluda
- Riverside Convalescent Center – West Point



- Riverside Wellness & Fitness Center – Middle Peninsula
- Sanders Retirement Village

## Northern Neck

### Acute Care Facilities

- Riverside Tappahannock Hospital

### Riverside Medical Group

- Riverside Callao Medical Arts
- Riverside King William Medical Center
- Riverside Warsaw Medical Arts

*Located on Riverside Tappahannock Hospital campus*

- M.D. Express – Tappahannock
- Northern Neck Bone & Joint Center
- Riverside Gastroenterology Specialists – Tappahannock
- Riverside Pain Management Specialists
- Riverside Surgical Specialists – Tappahannock
- Riverside Tappahannock Family Practice
- Riverside Tappahannock Urological Center

### Lifelong Health

- Post-acute care including home health and hospice
- The Orchard, A Riverside Healthy Living Community

## Peninsula

### Acute Care & Related Facilities

- Chesapeake Regional, Riverside and University of Virginia Radiosurgery Center
- Hampton Roads Specialty Hospital
- Riverside Behavioral Health Center
- Riverside College of Health Careers
- Riverside Diagnostic & Breast Imaging Centers
- Riverside Hampton Surgery Center
- Riverside Peninsula Surgery Center
- Riverside Regional Medical Center
- Riverside Rehabilitation Institute

### Riverside Medical Group

- Hampton Roads Eye Associates – Hampton
- Hampton Roads Eye Associates – Hidenwood
- Hampton Roads Eye Associates – Oyster Point
- M.D. Express – Hampton
- M.D. Express – Newport News
- M.D. Express – Yorktown
- Riverside Bruton Avenue Family Practice
- Riverside Cardiology Specialists – Hampton, Newport News, Port Warwick
- Riverside Center for Internal & Family Medicine
- Riverside Commonwealth Family Practice
- Riverside Eagle Harbor Primary Care
- Riverside Ear, Nose & Throat Physicians & Surgeons

- Riverside Elizabeth Lakes Family Practice
- Riverside Endocrinology & Diabetes Specialists  
– Newport News
- Riverside Family Medicine Residency Program  
– Brentwood
- Riverside Gastroenterology Specialists – Newport News
- Riverside Hampton Roads Neurosurgical & Spine Specialists
- Riverside Infectious Disease Specialists
- Riverside Internal Medicine of Denbigh
- Riverside Mercury West Medical Center
- Riverside Neurology Specialists
- Riverside Neurovascular Specialists
- Riverside OB / GYN Residency – Brentwood
- Riverside Orthopedic Specialists – Hampton, Newport News
- Riverside Pain Medicine & Rehabilitation Specialists
- Riverside Partners in Women’s Health – Oncology, Oyster Point, Warwick
- Riverside Patriot Primary Care
- Riverside Pediatric Center – Brentwood
- Riverside Peninsula Cancer Institute – Newport News
- Riverside Plastic & Reconstructive Surgery Specialists
- Riverside Primary Care Hidenwood
- Riverside Primary Care Kiln Creek
- Riverside Pulmonary & Sleep Specialists
- Riverside Radiation Oncology Specialists  
– Newport News

- Riverside Renal Medicine Specialists – Newport News
- Riverside Rheumatology Specialists
- Riverside Surgical Specialists – Newport News
- Riverside Thoracic & Cardiovascular Surgery
- Riverside Urology Specialists – Newport News
- Riverside Vascular Specialists

### **Lifelong Health**

- Riverside Convalescent Center – Hampton
- Riverside Healthy Living Community – Smithfield
- Riverside Home Health
- Riverside Hospice
- Riverside Wellness & Fitness Center – Peninsula
- The Gardens at Warwick Forest
- Warwick Forest Retirement Community

## **Williamsburg**

### **Acute Care & Related Facilities**

- Riverside Doctors’ Hospital Williamsburg
- Riverside Doctors’ Surgery Center
- Riverside Radiation Oncology Specialists – Williamsburg
- Williamsburg Radiation Therapy Center

### **Riverside Medical Group**

- Hampton Roads Eye Associates – Williamsburg
- M.D. Express – Williamsburg

- Riverside Cardiology Specialists – Williamsburg
- Riverside Ear, Nose & Throat Physicians & Surgeons
- Riverside Endocrinology & Diabetes Specialists – Williamsburg
- Riverside Gastroenterology Specialists – Williamsburg
- Riverside Hampton Roads Neurosurgical & Spine Specialists
- Riverside Norge Internal Medicine & Pediatrics
- Riverside Orthopedic Specialists – Williamsburg
- Riverside Pain Management Specialists
- Riverside Partners in Women’s Health – Williamsburg
- Riverside Peninsula Cancer Institute – Williamsburg
- Riverside Primary Care Center – Williamsburg
- Riverside Surgical Specialists – Williamsburg
- Riverside Urology Specialists – Williamsburg
- Riverside Vascular Specialists
- Riverside Williamsburg Family Medicine

### **Lifelong Health**

- Patriots Colony at Williamsburg
- Riverside Center for Excellence in Aging and Lifelong Health
- Riverside Primary Care at Williamsburg Landing

## **Additional Economic Impact**

Riverside has additional facilities outside of the five main market areas, including Medical Oncology offices on the Southside and PACE facilities in Richmond and Charlottesville.

An additional 1,519 RHS employees live outside of the main five markets.

### **Riverside Medical Group**

- Cancer Specialists of Tidewater – Chesapeake
- Cancer Specialists of Tidewater – Suffolk
- Cancer Specialists of Tidewater – Virginia Beach

### **Lifelong Health**

- PACE Blue Ridge
- PACE MacTavish

This brought an additional  
**\$152,664,836**  
 direct economic impact to the  
 Commonwealth of Virginia in 2017.



*"Caring for others as we would care for those we love"*

**Serving coastal Virginia since 1915**

**Contact**

Mark Duncan

Director, Government Relations

Riverside Health System

757-534-7064

Mark.Duncan@rivhs.com

[riversideonline.com](http://riversideonline.com)